

COLOR YOUR WORLD







2019/2020





INDEX

- 01. About Us
- 02. The Garden
- 03. Innovation
- 04. MYP Programs
- 05. MYP.com & ePicas
- 06. Mums & Asters
- 07. Poinsettias
- 08. Spring Liners
- 09. The Complete Package
- 10. Ordering Guidelines & Shipping Information
- 11. Customer Service
- 12. MYP Updates
- 13. Always on Call
- 14. Q&A

ABOUT US

Grand Rapids, Michigan

For over 10 years, our team of growers has been dedicated to developing, growing and selecting the best varieties from the world's finest breeders.

MYP is a dynamic team comprised of individuals from all aspects of the green industry totaling more than 150+ years of experience.

Unlike other young plant growers, we test and trial every single variety we offer in our program by displaying them in our annual trial garden located in Grand Rapids, Michigan.

Our garden is proudly one of the stops on the 2019 Michigan Garden Tour which takes place July 29th-August 9th, 2019.



















THE TEAM



From Left to Right:

3rd and 2nd Row: Tyler Duncan, Danny Melville, Tara VanHouten, Kevin Halonen, Shelly Paulson, Brian

Weesies, Dawn Eardley, Albertano Hernandez, Micheal DeBerti

1st Row: Angie Lucas, Joyce Bowen, Candy Novenske, Carolyn McCarty, Noe Ramos, Jesus Martinez, and Rose Oberholtzer

THE GARDEN

OUR "LIVING CATALOG"

MYP offers our customers, sales reps, and breeders the opportunity to discover something new at our trial garden where we test and examine every single item that is offered in our catalog this year and potentially next year.

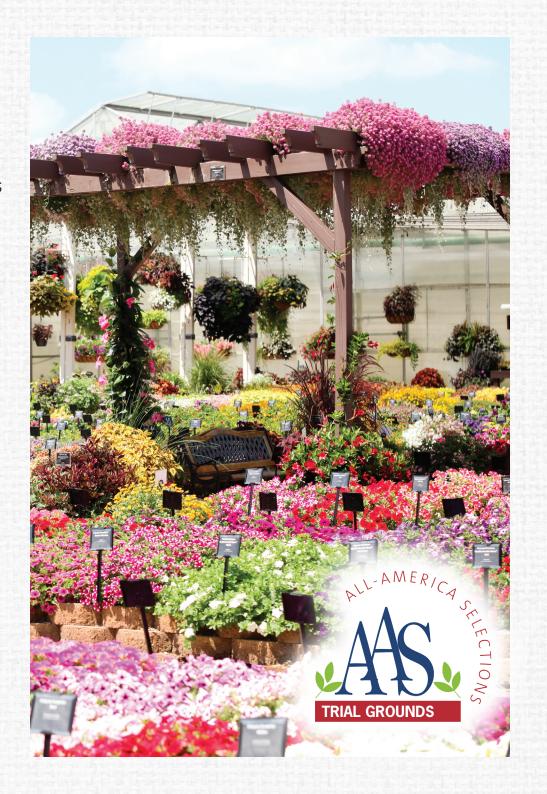
We encourage everyone to visit our trial garden and to tour our facilities to learn more about our company, our culture, and our practices.

2019 HIGHLIGHTS

400+ custom planters and hanging baskets. Great inspiration for every grower!

250+ NEW items designated in one area!

Dahlia Trials: Featuring more than 200 new and improved varieties alongside your all-time favorites!

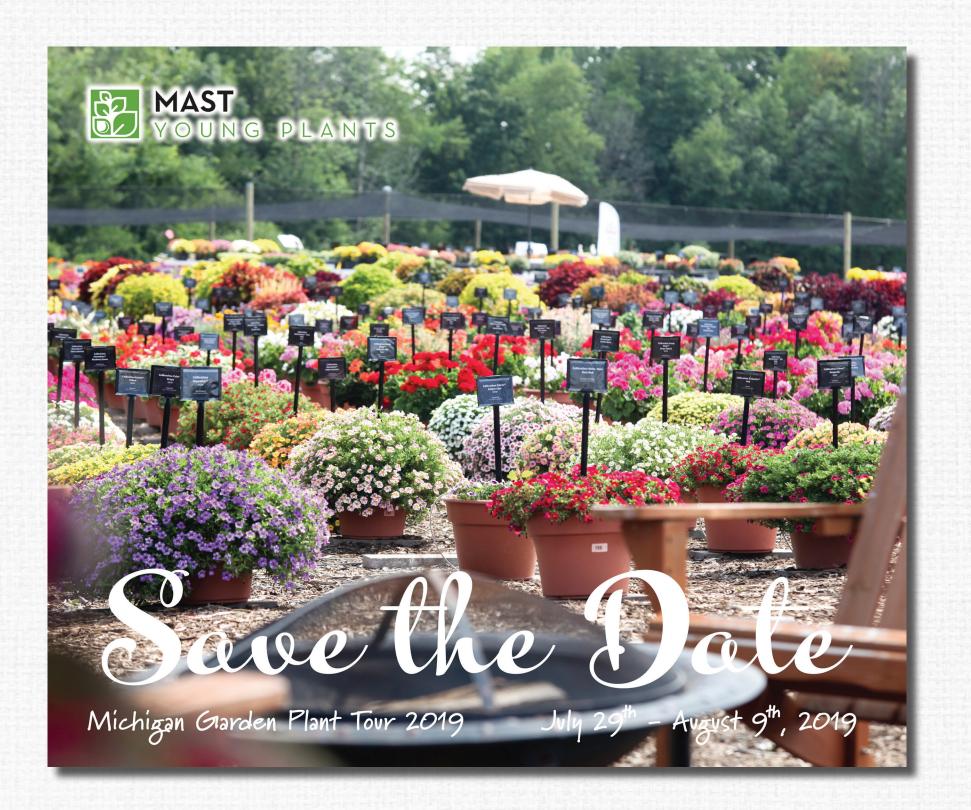












INNOVATING DEPARTMENT AND TRIALS

MYP's Innovation Department is constantly testing or trialing new and improved varieties to better improve what works best during the growing and production process.

The MYP Innovating Department is tasked with finding solutions to liner quality issues with the goal of constantly improving the quality of liners shipped.

In 2018, the MYP Innovating Department tested and fully implemented a pinched cutting program for verbena, lysimachia, and bidens.

Innovating was also able to prove that double sticking euphorbia and Wojo's Gem improved quality which then allowed MYP to negotiate with cutting suppliers to make this a possibility for our liner customers.



MYP PROGRAMS

SPRING LINERS

Week 40-25: 1,500+ varieties of annuals, perennials, combos, succulents, grasses, herbs, and much more.



MUMS & ASTERS

Week 16-37: 2019 has more than 30 NEW items including 25 NEW mum varieties from the world's finest breeders!



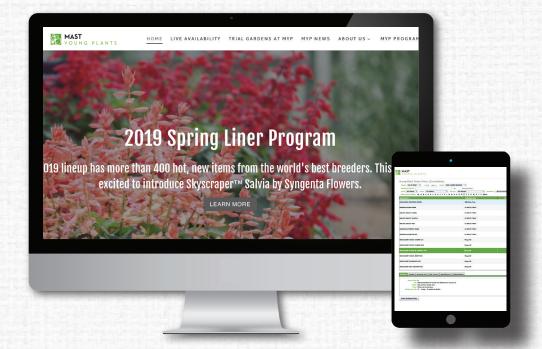
POINSETTIAS

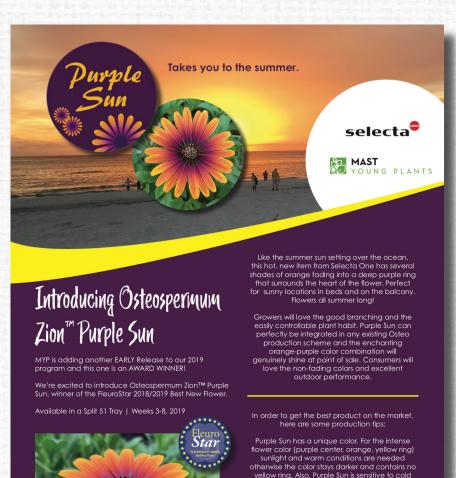
Week 27-37: Featuring more than 100 varieties from Syngenta, Dümmen Orange, Vivero, and Beekenkamp!



MYP.COM DISCOVER MORE

- Trial Gardens at MYP: Our "Living Catalog"
- MYP News: New product information, updates and announcements.
- MYP Programs
- Cultural Information
- Plant-o-grams and other resources such as flyer's, sell sheets, and marketing material.
- ePicas





2018/2019 FleuroStar Winner

and wet production conditions. In such conditions, the variety will not develop good branching and will have a thin body.

Limited Availability!

Learn More at www.MastYoungPlants.com

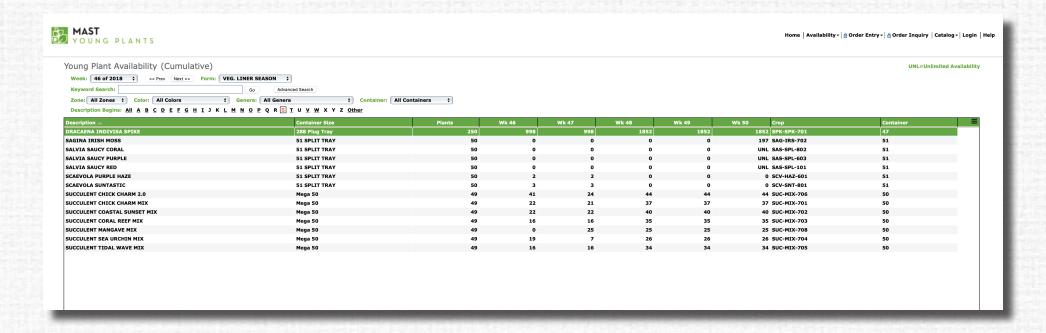
EPICAS & SUPPLY CHAIN

TRACKING AVAILABILITY

- · Check LIVE availability Online
- · See cultural information and images for each variety offered in our programs
- Print or download availability into Microsoft Excel
- Place a spot order!
- · View spec availability during peak shipping weeks
- View orders and track FedEx Shipping

B2B WITH BREEDERS

- MYP is digitally connected to four main sources of cuttings.
- Real time availability for genetics from Syngenta, Selecta, Dümmen Orange, and Danziger.



MUMS & ASTEKS

AVAILABLE WEEKS 16-37

- Offering a diverse selection from the world's best: Gediflora, Syngenta, Aris Greenleaf, and Dümmen Orange.
- Choose from two liner sizes: Split 51 and Mega50.
- The program also includes popular fall accents like rubrum grass, celosia 'Intenz', Dracaena Spike
- Introducing Seasonal Succulents!

ORANGE & BRONZE

Early-Mid | Week 36-37



Belgian Mums





Ursula™ Jazzy Coral Garden Mum Decorative



Igloo Mum Decorative

Mid | Week 38-39



Amiko Bronze Belgian Mums Decorative



Arluno Orange Belgian Mums



Aubrey™ Orange Garden Mum Decorative



Beverly™ Bronze Garden Mum Decorative



Beverly™ Dark Bronze Garden Mum



Beverly[™] Orange Garden Mum Decorative



Cento Bronze
Belgian Mums



Eventide Dark Bronze Mystic Garden Mum



Gigi™ Orange Garden Mum



Hailey™ Gold Garden Mum



Izola Orange Belgian Mums



Jacqueline™ Orange Fusion Garden Mum



Jacqueline™ Peach Fusion Garden Mum



Magnum Orange Mystic Garden Mum Decorative



Meridian Dark Bronze Mystic Garden Mum Decorative



Meridian Orange Mystic Garden Mum



Milano Orange Belgian Mums



Miranda™ Orange Garden Mum Decorative



Peroni Orange Belgian Mums Decorative



Stacy™ Dazzling Orange Garden Mum

www.mastyoungplants.com

POINSETTIAS

AVAILABLE WEEKS 27-37

 Now offering genetics from Syngenta, Selecta, Dümmen Orange (Ecke Primary, Ecke Deluxe, and Red Fox), and Beekenkamp!





New varieties from Ecke, Selecta, Syngenta and for the first time ever, Vivero!



Selecta Snowy White

Syngenta Blissful Red®

Candy™ Cinnamon Candy™ Wintergreen

Rinehart Legacy Rinehart Pepita

Rinehart Pure White

Ecke

Freedom Early Red Prestige Maroon

Learn more at www.MastYoungPlants.com



SPRING LINER PROGRAM 2019/2020 | AVAILABLE WEEKS 40-25

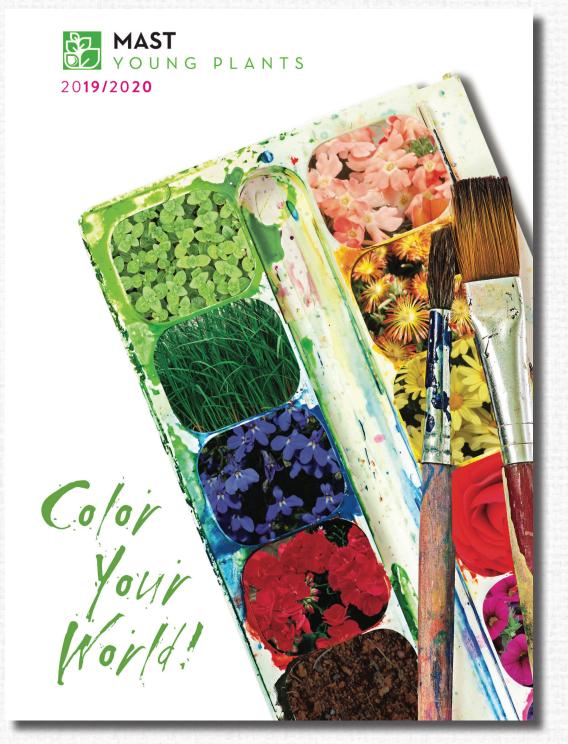
1,500+ varieties

200+ NEW Items from Dümmen Orange, Syngenta, Selecta, Suntory, Westhoff, and many more!

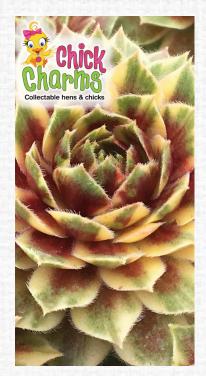
MORE Mast Fusion Assorted trays!

THREE HOT, New MYP Exclusive items that can only be grown by our team!

NEW Succulent combos!



COMING SOON IN 2019/2020



Chick Charms® Citrus Sunrise

Variegated Sempervivum by Chris Hansen



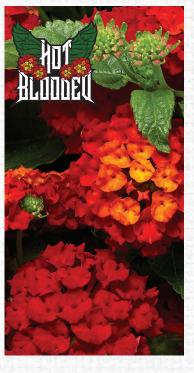
Candy Shop™ Chocolate Calibrachoa

MYP Exclusive from Westhoff



Compact Double Petunia

THREE varieties offered in Split 51 Trays OR all three are available in ONE of our Mast Fusion Assorted Trays.



Hot Blooded™ Lantana

NEW to the market but no stranger to MYP! Syngenta allowed MYP an EARLY release in 2018/2019.



XXL Cancún Dahlia

MYP Exclusive from Dümmen Orange.

THE COMPLETE PACKAGE

Tags & Royalties: BOTH included in MYP liner pricing.

Packaging: Specially designed boxing and packaging is included with shipping (FedEx, Grower Truck, Customer Pickup, etc.)

Combine Volume Discount Pricing: Based on volume purchased from November 5th, November 2nd, 2019.

Liner Tray Sizes 34 Strip, Mega50, Split 51, 1801 Prefinished, and our very popular 288 Dracaena Spike.

Early Order Discount: Available on Spring Liner Program only.







For more information on packaging specs, please visit www.MastYoungPlants.com

FedEx ORDERS

MYP Half & Standard Boxes | FedEx 1 and 2 Day Service only

Order deadline is Friday, 6:00 AM EST prior to ship week.

MYP Master Box / Extended Master Box

Order deadline is Friday, 6:00 AM EST prior to ship week.



TRUCK DELIVERY ORDERS

Order deadline is Wednesday, 12:00 PM (Noon) EST prior to ship week.

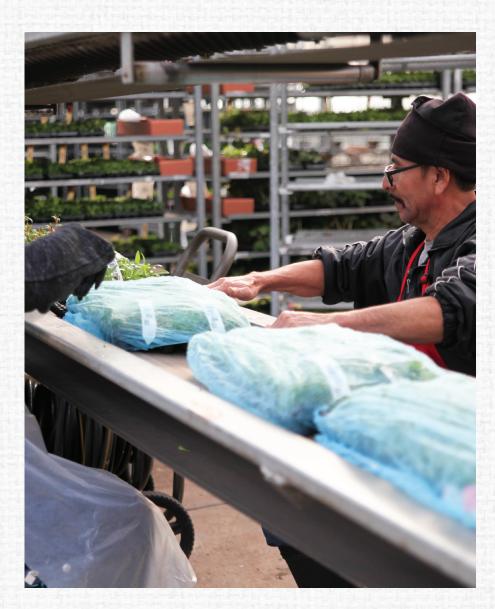
Truck Delivery Schedule

Zone 1, 3, & 5 (except Maine): Odd weeks 5, 7, 9, 11, 13

Zone 2 & 4: Even weeks 4, 6, 8, 10, 12, and 14 Zone 6 (*SC, GA, AL, MS): Weeks 8 & 10 Zone 6 (**AR, OK, KS, NE, SD, ND): Weeks 9 & 11

Minimum of 50 trays for truck delivery ((100) Split 51 Trays, (150) 34 Strip Trays, (50) Mega50 Trays).

Truck orders may be boxed to protect plants while unloading per customer request for \$1 per box.



CUSTOMER PICK-UP

Order deadline is Friday 6:00 AM EST prior to ship week.

MYP Customer Service will contact the customer directly to arrange their pick-up day.

Weeks 7-13 pick-up days are Wednesday and Thursday.

There is a boxing charge for all pick-up orders. Standard Boxes will cost \$9.00 and Half Boxes will cost \$4.50. If the customer would like inserts only, those will cost \$1.00 each and each insert holds (1) Mega50 Tray, (2) Split 51 Trays, or (3) 34 Strip Trays.



SPOT ORDERS

Anything ordered between Friday, 6:00 AM and Saturday 12:00 PM (Noon) EST prior to ship week are considered Spot Orders.

Spot Orders will be shipped as a separate order and cannot be combined with regular orders.

Spot Orders are shipped FedEx 1 or 2 Day Service only.

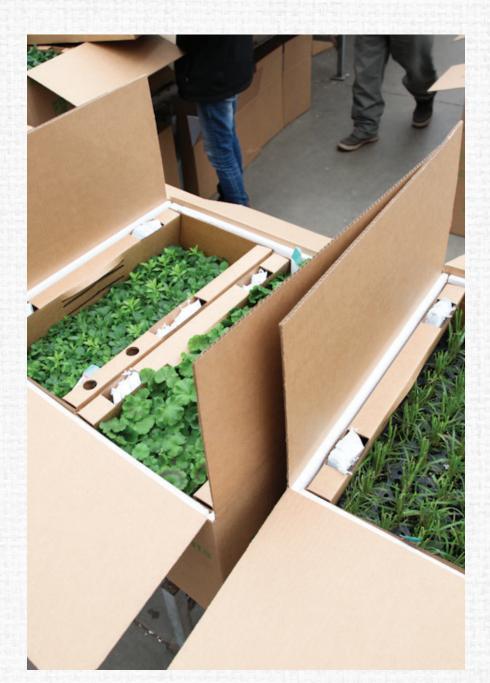


MYP CUSTOMER SERVICE

MAKING YOU PRIORITY

Our customer service team does so much more than just entering orders. We offer a wide range of services to make things easier for you and for the customer. We take pride in offering services that most young plant suppliers do not. Some examples include:

- Coordinates pick-ups and truck deliveries directly with the customer.
- Contacts customers when Half and Standard boxes are not full. This increases sales for broker and MYP while also making the freight bill more economical for the customer.
- While entering orders, MYP Customer Service will call customer directly to inform of shortages and recommend replacements thus saving the rep time and getting the order acknowledged immediately.



ALWAYS ON CALL

Questions? Comments? Concerns?

Call us!

Our specialized team of growers, shipping managers, customer service reps, and marketing experts are always available to help discuss any issues you may have.

Here at MYP, we believe that "we're in this together" is a far better philosophy than "you're on your own".

6564 Peach Ridge Ave NW
Grand Rapids, Michigan 49544
616.784.0583
www.MastYoungPlants.com
#ColorYourWorld











