

# MAKING YOU PRIORITY

As fall approaches, we'd like to take this time to reflect on everything we learned and everyone we met at our garden. It was great to see you and we thank you for coming and we thank you for your business. Now it's time to use what you saw this summer to increase current business and start a relationship with new customers.

Here are a few quick tips and notes about MYP's 2019 program:

### Our EOD, early order deadline, is October 31st.

Visit mastyoungplants.com to view our live product availability, learn about our trial garden, review shipping information, download a plant-ogram, or read about what's new.

As always, you can count on MYP to be planning in speculation liners for key shipping weeks 8-11. Plus, our team is always on call. If it's a growing question, shipping issue, or customer service request, we're here. You see at MYP, we believe that "we're all in this together" is a far better philosophy than "you're on you own".

As of September 1st, we've seen a 10% increase in Griffin orders compared to this time last year. Keep up the great work!







## WEB CATALOG

View the link below for an online version of our 2019 catalog. Printable versions can be requested through our customer service team.

https://indd.adobe.com/view/857b8232-529c-40fe-976d-aeaca3e5ee8d

FOR MORE INFO AND LIVE AVAILABILITY, PLEASE VISIT WWW.MASTYOUNGPLANTS.COM

# **ORDERING GUIDELINES**

Truck Delivery Orders Order deadline is Wednesday 12:00 PM (noon) EST, prior to ship week.

#### **Truck Delivery Schedule**

Zone 1, 3 & 5 (except Maine): odd weeks 5, 7, 9, 11, 13 Zone 2 & 4: even weeks 4, 6, 8, 10, 12, 14 Zone 6: \*SC, GA, AL, MS – weeks 8 and 10 Zone 6: \*\*AR, OK, KS, NE, SD, ND – weeks 9 and 11

Minimum of 50 trays for truck delivery (100-51 strip trays, 150-geranium 34 strip trays, 50-1801 or Mega50 trays).

Truck orders may be boxed to protect plants while unloading.

#### **Federal Express Orders**

Order deadline is Friday, 6:00 AM EST, prior to ship week. FedEx 1 Day or 2 Day service for Half & Standard box. **Customer Pick-up** Order deadline is Friday, 6:00 AM EST, prior to ship week.

Mast Young Plants will contact the customer directly to arrange their pick up day.

Customer pick up days are Tuesday and Wednesday.

Weeks 7-13 pick up days are Wednesday and Thursday.

#### Spot Orders

Order deadline is Saturday, 12:00 PM (noon) EST, prior to ship week.

Spot orders will be shipped as a separate order and cannot be combined with regular orders.

FedEx 1 or 2 Day service only

## PACKAGING

Unsure how many trays come in a box? We've included a fool-proof graphic in our catalog to help. PDF available online!

Our customer service team revises orders to make sure boxes are full because our Standard and Half Boxes are charged by the box whether they are full or not. If they are not, our team will contact the customer and suggest adding trays to the box!





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